SMALL

BUSIN EXCHANGE

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June 8, 2017



Gerald Johnson, Small Business Exchange, Inc., President & CEO, Valerie Voorhies, Small Business Exchange, Inc., Managing Editor

SBE Publisher to be awarded the 2017 SFAACC Chairman's Pinnacle Award

Dear Mr. and Mrs. Johnson

I am pleased to announce that the San Francisco African American Chamber of Commerce (SFAACC) Annual Juneteenth Business Awards Luncheon will be held this year at the San Francisco Marriott Marquis located at 55 Fourth Street, San Francisco, California on Friday, June 16th. The focus of this year's luncheon is Navigating Equity and Success: - "Fostering Innovation, Knowledge, Capital and Relationships" which will highlight how we leverage and influence our business efforts in supporting business owners. The event will kick off with the Chairman's Sponsored workshop from 9:00-11:00 a.m., a VIP reception at 11:00 a.m. followed by the program and lunch from 11:30 a.m. - 2:00 p.m.

The SFAACC invite you to join us for this year's *Juneteenth* Business Awards Luncheon, Your involvement will contribute to the

success of today's entrepreneurs and help pave the way for our business leaders of tomorrow. Proceeds from this event will help continue to provide the necessary tools and resources to support the African American small business community in which we serve. Our goal is to continue to be the number one business resource facility throughout the Bay Area.

We are pleased to inform you that you and your wife have been selected to receive the 2017 Juneteenth Chairman's Pinnacle Award.

Since its inception, the SFAACC has focused on advancing the business interests of African Americans in San Francisco and throughout the Bay Area. Our goal is to continue to support the growth and development of our members and the community, and to help our cor-

Continued on page 6

History of Juneteenth

Juneteenth is the oldest known celebration commemorating the ending of slavery in the United States. Dating back to 1865, it was on June 19th that the Union soldiers, led by Major General Gordon Granger, landed at Galveston, Texas with news that the war had ended and that the enslaved were now free. Note that this was two and a half years after President Lincoln's Emancipation Proclamation - which had become official January 1, 1863. The Emancipation Proclamation had little impact on the Texans due to the minimal number of Union troops to enforce the new Executive Order. However, with the surrender of General Lee in April of 1865, and the arrival of General Granger's regiment, the forces were finally strong enough to influence and overcome the resistance.

Later attempts to explain this two and a half year delay in the receipt of this important news have vielded several versions that have been handed down through the years. Often told is the story of a messenger who was murdered on his way to Texas with the news of freedom. Another, is that the news was deliberately withheld by the enslavers to maintain the labor force on the plantations. And still another, is that federal troops actually waited for the slave owners to reap the benefits of one last cotton harvest before going to Texas to enforce the Emancipation Proclamation. All of which, or neither of these version could be true. Certainly, for some, President Lincoln's authority over the rebellious states was in question For whatever the reasons,

Continued on page 11

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Oakland Groups Launch "No Uber Oakland" Campaign

Faced with unprecedented threats to Oakland's diversity and affordability, The Greenlining Institute joined other Oakland advocates to launch No Uber Oakland. The campaign seeks to roll out the unwelcome mat for Uber, which has acquired the former Sears building on Broadway, until and unless the controversial company agrees to work with the community to preserve and enhance Oakland as a diverse, vibrant community for people of all income levels.

"It would be bad enough if Uber was just a horrible company with a record of ignoring laws, condoning sexual harassment, cheating drivers and cozying up to Donald Trump," said Greenlining Institute President Orson Aguilar. "But Uber also represents a growing wave of tech-driven gentrification that's already drowning San Francisco and threatens to do the same here. The Oakland community has come together to say, 'No. We're not willing to let Oakland become a city that only people with six-figure incomes can afford.""

Already endorsed by eight community and advocacy organizations, No Uber Oakland has put forth a 10 point platform designed to mitigate a wide variety of the company's expected impacts. Issues covered include Oakland's af-



fordability crisis for residents, nonprofits and artists, jobs and training for local workers; contracts for small and minority-owned businesses, treatment of drivers, working with and not undermining the East Bay's mass transit network, and creation of a community advisory board to ensure that the voices of Oakland residents guide the development of specific plans.

"Uber's plans for the building it calls Uptown Station look a lot like Gentrification Station to us," Aguilar said. "We need Uber to set a responsible precedent for other wealthy corporations coming into Oakland, and we need our city government to stand with Oaklanders to hold these companies accountable."

Website: http://nouberoakland.org/ SOURCE: www.greenlining.org **2 SMALL BUSINESS EXCHANGE** JUNE 8, 2017 - JUNE 14, 2017

Public Policy

Letters of Support for SB 488



Insurance Commissioner Dave Jones

Please continue to show your support for increasing diversity in insurer supplier procurement and governing boards by sending a support letter for SB 488 by Tuesday, June 13th, 2017!

As you may be aware, Insurance Commissioner Dave Jones and Equality California are sponsoring a critical diversity bill introduced by Senator Steven Bradford: Senate Bill 488. As state and federal law requires Californians to purchase many types of insurance, such as automobile, health, and workers' compensation insurance, insurers collect \$288 billion a year in premiums in California, but have only scratched the surface when it comes to procuring goods and services from diverse businesses, or having governing boards that mirror the diversity of California policy holders.

An extension of the original insurance supplier diversity bill AB 53, Senate Bill 488 does three main things:

- Extends the insurance supplier diversity survey to 2025, as current statute ends the survey
- · Expands the diverse supplier categories to include LGBT and veteran-owned businesses
- Codifies the governing board diversity survey

Please email your support letters directly to Camille.Dixon@insurance.ca.gov and we will make sure it gets to the right legislators and committee, which includes:

The Honorable Tom Daly, Chair, Assembly Insurance Committee

The Honorable Melissa Melendez, Vice Chair, Assembly Insurance Committee

The Honorable Steven Bradford, Author Members, Assembly Insurance Committee

Current SB488 Supporters:

Asian Business Association of Los Angeles California Asian Chamber of Commerce California Black Chamber of Commerce Foun-

California Department of Insurance

California Hispanic Chambers of Commerce

Carson Chamber of Commerce

Crenshaw Chamber of Commerce

Desert Business Association

DVBE Insurance & Financial Services LLC Equality California

FiveFour Marketing

Inglewood Airport Area Chamber of Commerce

Institute for Supply Management

Kammerer & Company

Landis Communications, Inc.

Leadership Education for Asian Pacifics, Inc.

Los Angeles Gay & Lesbian Chamber of

Melinda Guzman Professional Corporation MDW Real Estate

MGK Risk and Insurance Services

Michler Financial Group

National Gay & Lesbian Chamber of Commerce National Veteran Business Diversity Council

NORCAL Mutual

Patriot RN

Rainbow Chamber Silicon Valley

Rhodes Perry Consulting

Sacramento Black Chamber of Commerce

Sacramento Hispanic Chamber of Commerce

Sacramento Rainbow Chamber of Commerce

Sinnot, Puebla, Campagne & Curet

Supply Patriot

The Billups Group

The Henne Group

Thank you for your continued support!

Fact Sheet: SB 488 - Insurance: Diversity.



SUMMARY

Senate Bill 488 (Bradford) would codify the successful supplier diversity and governing board diversity initiatives of the California Department of Insurance. Only part of this program is in current statute. SB 488 adds LGBT-owned and veteran-owned businesses, a governing board diversity survey, and extend the sunset through

BACKGROUND

State and Federal law requires Californians to purchase many types of insurance, such as automobile, health, and workers' compensation insurance.

But, the more than 200 insurance companies that collect \$100 million or more each year from Californians have only scratched the surface when it comes to procuring goods and services from diverse businesses, or having governing boards that mirror the diversity of California.

The Insurance Diversity Initiative (IDI) has three major components:

- Surveys of insurance company supplier diversity and governing board diversity;
- A first in the nation Annual Diversity Summit which facilitates business matchmaking to increase contracts for California's diverse businesses with the nation's leading insurers and awards insurance industry leaders and stakeholders for achievements in diversity; and

• An Insurance Diversity Task Force comprised of industry leaders.

In 2011, Insurance Commissioner Jones asked insurance companies to participate in a voluntary survey regarding supplier diversity and governing board diversity, but only 29% of companies responded.

In 2012, Assembly Bill 53 (Solorio) was enacted to codify the insurer supplier diversity survey so that future Commissioners would implement it as well. It required each insurance company that collects more than \$100 million annually in premium from Californians to report on the company's supplier diversity efforts in odd-numbered years. Specifically, California Insurance Code Section 927 requires insurance companies and groups to report on procurement efforts (the extent to which insurance companies are buying goods and services) from minority-, women-, and disabled veteranowned businesses.

Insurance Commissioner Dave Jones continued to implement the supplier diversity and governing board diversity surveys, and in 2016 California partnered with other states (District of Columbia, Minnesota, New York, Oregon, and Washington) to launch a national insurance supplier and governing board diversity survey called the Multistate Insurance Diversity Survey (MIDS).

The initiative focuses on transparency, as "what gets measured, gets done."

SB 488 Continues the successful insurance supplier diversity and governing board diversity efforts through 2025 and expands the statute to include LGBT and veterans and businesses and codifies the government broad diversity survey.

CONTACT

Lisa Orr, Legislative Aide Office of Senator Steven Bradford 916-651-4035 • Lisa.Orr@sen.ca.gov Sponsor: California Department of Insurance Contact: Melissa Gear, 916-492-3506 Melissa.Gear@Insurance.ca.gov

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Access to Capital

12 Tips on Raising Venture Capital for Your Startup

By Eric T. Wagner

1.) You Have to Decide: High Impact or Small Business Entrepreneur?

Yes -- you call yourself an entrepreneur. But hold the phone -- because unless you have a pretty clear idea going in what your aspirations are; you could find yourself flailing around like a ship without a rudder.

As Jones explains it; "You have to know going in what you really want; because you can't have it both ways. If you go into high impact venture-backed entrepreneurship; you're trying to build a business that's going to scale and make people wealthy. And you're not going to be your own boss for long. Whereas a small business entrepreneur wants salary security and to be their own boss. So you really need to ask yourself which world you're trying to be in. Are you trying to be a business owner who's well respected in the community; has a nice income and runs his own shop or are you trying to create the next Microsoft or Twitter? You have to choose because these are two very different rides."

2.) You May Have to Move

Did you pick the high impact entrepreneur road? Awesome. But brace yourself -- because unless you already live in Silicon Valley; you may have to move

Jones puts it frankly; "No one ever said life is fair and I've written and told people that if raising money at the best valuation fast is your sole objective in life -- you probably need to move to Silicon Valley."

3.) Get On The Team -- Even if You Sit the Bench For Awhile

Never been an entrepreneur before and have zero experience? Have no fear. You can still get in the high impact entrepreneur game.

As Jones explains; "Put yourself in an environment where you can get exposure to good deals and successful entrepreneurs. There's an incredible training ground out there. Go to conferences with pitches by entrepreneurs. Find a place to work where the company works with high impact entrepreneurs. You have to be willing to go and do it and realize you're not going to get a

big paycheck -- but at least you're in the game."

4.) Focus on Your Own Team

Now that you're on the path to superstardom; are you interested in the most important thing for you to work on? According to Jones -- it's your team.

"Money follows people. The majority of VCs I've worked with over the years would say the most important thing is the team. Also, in my experience, the proximate cause of most startup failures is because the team is not up to the next task. It's usually at those various pivot points where a team proves dysfunctional under stress and implodes because of it. So your team is of paramount importance."

5.) Get a Mentor -- But Choose Wisely

One of the smartest players you can find for your team as an entrepreneur is a mentor, coach or counselor.

Jones told me this; "Get counsel and be very careful about who it is. Not to confuse the fact that someone who can run a billion dollar corporation does not necessarily mean they're a good adviser for your startup. So really find people who have experience and wisdom in the trenches of the kind of thing you're trying to do. The CEO of some Fortune 500 company is not a great person to be an adviser. They might be a great person to leverage for money -- but they're probably not going to have a lot to tell you about the realities of building your high tech business on a shoestring."

6.) Treat It Like A Game

Too many entrepreneurs aren't having any fun with their businesses. I see it all the time. But Jones has some good wisdom for you:

"I used to say when I was an entrepreneur that what I'm doing is a game. I want to win and I play really hard. You follow the rules but at the end of the day, going to work is like going to play golf. Pure fun. And as I say, if you want to be the best golfer in the world, one thing you can say about Tiger Woods is he hits an incredible number of practice shots. If you want to be the best pianist in the world, you're going to practice a lot."

Continued on page 8

California Sub-Bid Request Ads



11555 Dublin Boulevard • Dublin, CA 94568-2909 • Phone: (925) 829-9220
Estimator: ALAN MCKEAN • Website: www.desilvagates.com
An Equal Opportunity Employer

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

SOUTH MCDONNELL ROAD REALIGNMENT PROJECT – TBP NEW ROADWAY,

Contract No. 10515.71 TBP 0009, Local Business Enterprise Goal

Assigned is 30%

OWNER:

CITY AND COUNTY OF SAN FRANCISCO c/o WEBCOR BUILDERS
San Francisco International Airport, 676 North McDonnell Road, San Francisco, CA 94128

BID DATE: June 16, 2017 @ 2:00 P.M.

We hereby encourage responsible participation of Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

EROSION CONTROL, SWPPP / WATER POLLUTION CONTROL PLAN, TRAFFIC CONTROL PLAN, FENCE, ELECTRICAL, STRIPING / SIGNAGE, MINOR CONCRETE, DEMOLITION / CLEARING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works/Public-Works.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GGC is willing to breakout portions of work to increase the expectation of meeting the LBE requirement.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an equal opportunity employer.



5225 Hellyer Avenue, Suite #220 • San Jose, CA 95138 Phone (408) 574-1400 Fax (408) 365-9548 Contact: Bob Williams

 ${\bf Email: estimating@graniterock.com}$

REQUESTING SUB-QUOTES FROM QUALIFIED LBE SUBCONTRACTORS/SUPPLIERS/ $\mbox{TRUCKERS}$ FOR:

Terminal 1 Boarding Area B Project – Bid Package 4.1 –
Trade Package TP#31 Site Demolition, Earthwork & Paving
Owner: City and County of San Francisco c/o Austin – Webcor, a Joint Venture
BID DATE: June 19, 2017 @ 2:00 PM

Items of work include but are not limited to: Temporary Erosion Control Installation, Maintenance and Removal. Pavement, Slab and Footing Demolition. QC/QA Testing, Sawcutting, Water Truck Rental, Street Sweeper Rental, Trucking, Survey, Traffic Control, Shuttle Services, Striping Removal & New Striping Installation. MBGR, Misc Metals, Fixed and Removable Bollards, Class II Contaminated Material Off Haul Including Dump Fees, Soil Stabilization Fabric. Haul and Dispose of Asphalt Concrete Containing Petromat, Haul and Dispose of California Hazardous Material at Class I Landfill, Haul and Dispose of Non Hazardous Materials at Landfill.

Plans, specifications and bid documents (including the Project Labor Agreement, LBE forms, and local hire requirements) may be downloaded from the project's BuildingConnected site. Please send a request to view these documents to estimating@graniterock.com so that we may email you the link. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Subcontractors are encouraged to contact GGC Estimating with questions regarding bonding assistance, obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. This will be a prevailing wage job. GGC intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

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DESILVA MGATES

11555 Dublin Boulevard • P.O. Box 2909

Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 80 – FOR CONSTRUCTION
ON STATE HIGHWAY IN CONTRA COSTA
COUNTY, IN AND NEAR RICHMOND, EL CERRITO, SAN PABLO, PINOLE AND HERCULES,
FROM ALAMEDA/CONTRA COSTA COUNTY
LINE TO ROUTE 80/4 SEPARATION.

Contract No. 04-4J3404
Federal-Aid Project ACIM-080-1(117)E,
Disadvantaged Business Enterprise Goal
Assigned is 14%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

Bid Date: June 15, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Clearing and Grubbing/Demolition , Cold Plane Asphalt Concrete Pavement, Concrete Barrier (Anchor Block), Construction Area Signs, Alternative Crash Cushion, Develop Water Supply, Electrical, Geosynthetic Pavement Interlayer, Hazardous Material, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, Roadside Signs, Delineator, Markers, Striping, Survey/Staking, SWPPP / Water Pollution Control Plan Preparation, Temporary Erosion Control, Vegetation Control, Trucking, Street Sweeping, Class 2 Aggregate Base Material, Class 2 Permeable Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SB-TRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

DESILVA MGATES

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263

Estimator: Jim Yackley
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

I-880 EXPRESS LANES PROJECT, BAIFA-200 IN ALAMEDA AND SANTA CLARA COUNTIES FROM 0.2 MILE SOUTH OF ROUTE 237/880 SEPARATION TO 0.9 MILE NORTH OF HEGENBERGER ROAD OVERCROSSING

OWNER:
BAY AREA INFRASTRUCTURE
FINANCING AUTHORITY – BAIFA
375 Beale Street, Suite 800,
San Francisco, CA 94105

Bid Date: JUNE 13, 2017 @ 3:00 P.M.

We hereby encourage responsible participation of Small Business Enterprises certified by the Department of General Services and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC Dike, Adjust Iron, CIDH, Clearing and Grubbing/Demolition, Concrete barrier, Construction Area Signs, Crash Cushion, Electrical, Erosion Control, Fencing, Landscaping, MBGR, Minor Concrete, Minor Concrete Structure, Roadside Signs, Rock Slope Protection, Sign Structure, Soil Nail Wall, Striping, SWPPP, Underground, Vegetation Control, Wall (MSE), Trucking, Water Trucks, Street Sweeper, Erosion Control Material, HMA (Type A) Material, HMA (Type B) Material, Permeable Material, Rubberized HMA (Open Grade) Material and Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at; ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

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At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Sub-Bids Requested from qualified MBE/WBE/SBE/DVBE Subcontractors and Suppliers For:
PIPELINE 3 RELINING LAKE MURRAY TO SWEETWATER RESERVOIR, SPECIFICATION 622

Owner: San Diego County Water Authority Location: San Diego, La Mesa, San Diego County, CA Bid Date: June 14, 2017 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789 Phone: (909) 595-4397 • Fax: (909) 444-4268 Contact: Lori Olivas, <u>lori.olivas@jfshea.com</u>

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Dewatering, Traffic Control, Fencing, Steel Liners, Welding, AC Paving, Landscaping, Rockfall Barrier, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete Vaults, Structural Steel, Miscellaneous Metals, Waterproofing, Cement Mortar Lining, Painting & Coatings, Cathodic Protection

Plans and Specifications: A free download is available via TheNetwork and Ebidboard through SDCWA's Contracting Opportunities page: http://www.sdcwa.org/contracting-opportunities . Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Greg Souder An Equal Opportunity Employer

REQUEST FOR **DBE**SUBCONTRACTORS AND SUPPLIERS FOR:

Cold plane and overlay pavement, install Guardrail and curb ramps - Hwy 80 Richmond/El Cerrito/San Pablo/Pinole/ Hercules Caltrans #04-4J3404 BID DATE: June 15, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Dust Palliative, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Filter Fabric, Prepaving Inertial Profiler, Channelizers, Temporary Erosion Control Measures, Bonded Wearing Course, Prime Coat, Asphaltic Emulsion, Geosynthetic Pavement Interlayer, Data Core, AC Dike, Tack Coat, Cold Plane AC, Adjust Utilities, Detectable Warning Surface, Minor Concrete, Pre/ Post Construction Surveys, Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

CAHILL CONTRACTORS, LLC Colby Smith at estimating@cahill-sf.com (415) 677-0611

CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following TRADES:

Site Clearing & Demolition / Windows, Storefronts, Glazing & Skylights / Shoring & Underpinning / Piles, Drilled Piers, Ground Improvements / Personnel Hoist / Crane Service

1296 SHOTWELL ST.
SENIOR AFFORDABLE HOUSING
(SELECT TRADES)
1296 Shotwell St.,
San Francisco, CA 94110

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 6/16/17 @ 2PM

Voluntary Pre-Bid Meeting: 6/1/17 @ 10AM, Cahill's Office 425 California St., Suite 2200 San Francisco, CA 94104

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

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Advertise your Sub-Bid Requests in the Small Business Exchange

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.



You can view more ads at www.sbeinc.com/advertising/sub_bid_requests.cfm

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California Sub-Bid Request Ads

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and Suppliers





ADVERTISE

Sub-Bid Request Ad Public Legal Notices Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com



An Equal Opportunity Employer

is requesting quotations from all qualified

Professional services, sub-contractors, material suppliers and trucking for the following project:

BART EARTHQUAKE SAFETY PROGRAM AERIAL STRUCTURES FRUITVALE STATION AND COLISEUM STATION

Contract No. 15PJ-130B

Bid Closing Date: JUNE 20, 2017 @ 2:00 PM DBE GOAL: 12%

CONTACT:

Robert Rosas Brosamer & Wall Inc. 1777 Oakland Blvd, Suite 300 Walnut Creek, California 94596 PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

The work in this Contract includes but is not limited to providing structural retrofit of pier foundations, columns and pier caps; demolition of selected existing facilities; shoring for excavation support; excavation; steel and concrete structure retrofit at girders, and stairs; drilling and bonding dowels in concrete; electrical work at piers and the main concourse, defined as the covered area between station entrances; architectural work at stairs and curtain walls, retrofit of escalator trusses, restoration of paving, striping, sidewalks, signage, traffic control, utilities. Optional Work; Breakrooms improvements at Coliseum station and/or Fruitvale station may be included at the discretion of the District as described in the Contract Documents Duration of Project is 1200 Calendar Days.

Note: This project includes a Buy America Clause and Owner Controlled Insurance Program (OCIP)

<u>Subcontractors and Suppliers being solicited include but not limited to:</u>

Construction Staking, Traffic Control System, Project Signs, Construction Area Signs, Construction Site Mgmt., Prepare SWPPP, Rain Event Action Plan, Storm Water Annual Report, Temporary SWPPP Devices, Street Sweeping, Temporary Concrete Washout, Temporary Fence (Type ESA), Abatement (Asbestos/Lead) & Demolition, Select Structure Concrete Removal, Pre-Stressing/Post Tensioning, Concrete Reinforcing, Concrete Reinforcing (Foundation), Cast-in-Place Concrete, Cast-in-Place Concrete (Foundation), Drill and Bond Dowels, Drill and Bond Dowels (Chemical Adhesive), Fiber Reinforced Polymer Column Casing, Structural Steel Framing, Architectural Work (Aluminum Walls, Glazing and Storefronts), Fire Suppression, Plumbing & HVAC, Electrical and Communication, Earthwork, Shoring and Underpinning for Safeguarding Structures, Asphalt Paving, Concrete Paving, Minor Concrete (Concrete Curbs, Gutters and Walks), Signage and Pavement Markings, Chain Link Fences and Gates, Utilities, Building General Contractors for Breakroom(s) Optional Improvements, Temporary Fence, Trucking, Portable Toilets, Concrete Supply and Placement.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license. insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at the Districts Offices for plan room locations please call BART at 510-851-3174. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

Mission Bay Development Group, LLC is actively seeking General Contractors for the upcoming Mission Bay Blocks 29-32 and Blocks 33-34 Public Improvements Scope 2 (Joint Trench) project.

The project is subject to the Office of Community Investment and Infrastructure (OCII's) 50% SBE/ LBE participation goal for construction subcontracting, suppliers and truckers with first consideration given in the following order: 1) SBEs located in the project area. 2) San Francisco-based SBEs/ LBEs. 3) Non-San Francisco-based SBEs which should be used to satisfy the 50% SBE participation goal only if San Francisco-based SBEs are not available, qualified, or if their bids or fees are significantly higher.

To help satisfy the 50% SBE goal, Local Business Enterprises (LBEs) certified by the City and County of San Francisco will be recognized and count towards the overall SBE goal on this project.

To search for certified LBEs/SBEs, please use http://mission.sfgov.org/hrc_certification

The project manual and bid documents will be made available to each interested General Contractor. Please contact Cathy Serrano of Townsend Management, Inc., at (415) 355-6644 to pick up a set at the Mission Bay Office, 410 China Basin Street, San Francisco, CA 94158.

Proposed scope of work for this project includes but is not limited to demolition, joint trench, street lighting, traffic signalization, natural gas, and res-

A pre-bid conference will be held at the Construction Manager's Trailer at 410 China Basin Street, San Francisco, CA on Wednesday, May 31, 2017 at 10:00 AM. MBE, WBE, LBE, and SBE subcontractors are strongly encouraged to attend.

Request For Qualified SBE/LIABE/LBABE/VSBE Subcontractors For:

PORT OF OAKLAND RETROFIT OF BOLLARDS AND FENDERS AT BERTHS 25 and 26 **OUTER HARBOR** OAKLAND, CA

Contract Number 2017-04-M1 Engineer's Estimate: \$650,000.00 Bid Due Date & Time: Thursday June 15, 2017 @ 12:00 Noon

California Engineering Contractors, Inc. is requesting quotes for the following, but not limited to: Disposal of Fender Systems and Bollards

CEC is willing to breakout any portion of work to encourage SBE/LIABE/LBABE/VSBE participation. Plans and specs are available for viewing at our Pleasanton Office or they can be obtained at the Port of Oakland website

100% Payment & Performance Bonds will be required from a single, treasury-listed surety subject to our approval.

www.portofoakland.com/Bids

CEC will pay bond premiums up to 1.5%. Subcontractors awarded on any project will be on CEC's standard form for subcontract without any modifications.

If you are interested in bidding on this project or need assistance in bonding, insurance, lines of credit, technical info, equipment and supplies or if any other assistance is needed please contact Jeff at the noted phone number

California Engineering Contractors, Inc.

20 Happy Valley Road, Pleasanton, CA 94566 Phone (925) 461-1500 Fax (925) 461-0510 Jeff Hollfelder-Estimator

Long Island (Babylon), NY Sub-Bid Request Ad

Shea McNally JV BIDDING OPPORTUNITY

MBE/WBE/DBE Certified with the following certifying authority:

A DBE is a Disadvantaged, Minority, or Woman Business Enterprise that has been certified by an entity from which EPA accepts certifications as described in 40 CFR 33.204-33.205 or certified by EPA accepts certifications from entities that meet or exceed EPA certification standards as described in 40 CFR 33.202.

Inviting qualified contractors, specifically MBE/WBE/DBE firms certified/eligible as listed above, to contact Shea McNally JV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is located in Long Island (Babylon), New York. The Work consists of:

Southwest Outfall Replacement, Capital Project No. 8108 Owner: County of Suffolk – Dept. of Public Works-Yaphank, NY Capital Project No. 8108 BID DATE: June 29, 2017 at 11:00 AM

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MBE/WBE/DBE in the Contract that is not currently certified DBE by the EPA and the requirements set forth above should review **40 CFR 33.204-33.205** or certified by EPA shown above to obtain current certification.

Shea McNally JV set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiore at (909) 595-4397, Steven. Fiore@jfshea.com, to receive instructions on accessing the FTP Site.

Shea McNally JV An EEO Employer
(J.F. Shea Construction, Inc. – McNally Tunneling Corporation)
667 Brea Canyon Road, Suite 22 • Walnut, CA 91789
909-594-0990 • 909-869-0827 (fax)

Attn: Dennis Poulton, Chief Engineer

6 SMALL BUSINESS EXCHANGE JUNE 8. 2017 - JUNE 14. 2017

California Sub-Bid Request Ads

Turner Construction Company, representing the County of Alame (CMR), formally announces the upcoming bidding opportunity on the project listed below. Bidders are required to meet Project Stabilization/Community Benefit Agreement (PSCBA) requirements and make a good faith effort to meet Enhanced Construction Outreach Program (ECOP) goals

Prospective bidders are encouraged to visit the County of Alameda website for information on certification, ECOP, and PSCBA requirements

> **Cherryland Community Center** Approximate Construction Value: Fifteen Million Dollars (\$15,000,000) Owner: County of Alameda

The project scope includes ground-up construction of an approximately 17, 500 square-foot multipurpose community center located on two adjoined lots (278 Hampton Road and 17482 Boston Road). The scope also includes improvements to the Meek Estate parking lot, located behind the Community Center site, at the end of Boston Road. This advertisement is for all trade packages associated with the project. Construction is slated to begin between July and November 2017 and complete in late 2018. This advertisement is for all trades, including:

 $1.00-General\ Requirements,\ 2.31-Demolition\ and\ Earthwork,\ 2.46-Earthwork/Foundations,\ 2.50-Site\ Utili-Representation and\ Utili-Representat$ ties, 2.74 – Site Paving, 2.75 – Site Concrete/Markings, 2.90 – Landscaping/Site Improvements, 3.30 – Structural Concrete/Reinforcing, 4.20 – Masonry/Stone, 5.10 – Structural Steel/Decking, 5.50 – Miscellaneous Metals, 6.10 - Rough Carpentry, 6.20 - Millwork/Casework, 6.60 - Plastic Paneling, 7.50 - Roofing/Waterproofing, 7.60 -Flashing/Sheetmetal/Expansion Joints 8 10 - Door/Frames/Hardware 8 30 - Specialty Doors/Frame/Hardware 8.40 - Curtain Wall/Metal Panels/Storefront/Windows, 9.20 - Metal Stud Framing/Drywall/Plaster, 9.30 - Ceramic Tile, 9.50 - Acoustical Ceiling tile and FWP, 9.60 - Flooring, 9.90 - Painting/Specialty Wall Covering, 10.00 - Specialties/Equipment/Fixtures, 10.10 - Toilet and Misc. Partitions/Accessories, 10.40 - Signage, 11.40 - Food Service Equipment, 12.49 – Window Treatments, 12.50 – Furnishings, 15.30 – Fire Protection, 15.40 – Plumbing, 15.90 - HVAC, 16.00 - Electrical and PV, 16.40 - Low Voltage/Security/Life Safety. Note that some trades listed above may be grouped into a single bid package, and others may be broken into multiple trade packages. Check the link below in Plans and Specs section for additional information.

Plans and Specifications

Plans, Specifications, Requirements, and other job documents will be

available after June 5, 2017. Please go to

https://turnernorcal.box.com/s/izu4q6thmdkrk7dht5wfovnbfx2n54ib to access the documents. You will be asked for your own user name and

Pre-Bid Meeting/Job-Walk

INFORMATIONAL Pre-Bid Meetings and Job-Walks:

Pre-Bid Meeting 1: June 8 from 9 A.M. to 9:45 AM,

21455 Birch Street, Hayward.

Jobsite Walk 1: June 8 from 10:00 A,M. to 10:30 A.M.,

278 Hampton Road, Hayward. **Sub networking event**: June 8, 10:45 A.M. to 11:30 A.M.,

278 Hampton Road, Hayward.

Pre-Bid Meeting 2: June 12, 12:30 P.M. to 1:00 P.M., 1111 Jackson St., Room 226, Oakland,

Jobsite Walk 2: June 13, 8:00 A.M. to 8:30 A.M.

278 Hampton Road, Hayward.

Both pre-bid meetings and jobsite walks will cover all trades. Pre-Bid Requests for Information (RFIs) are due June 14 at 2:00 p.m.

Prequalification

Requests for Information

Bidders interested in working with Turner on this project will be required to prequalify before being awarded the work. Submit prequalification packages online at www.turnerconstruction.com/sub-contractors. Non-pregualified subcontractors may bid the work, and will have 72 hour to submit an acceptable

prequalification package if they are the apparent Sealed bids are due no later than 2pm, THURSDAY, June 22, 2017.

DELIVER TO: Turner's Oakland Office Attn: Marlene Guzman 300 Frank H. Ogawa Plaza, Suite 510 Oakland, CA 94612

Turner requires that subcontractors also comply with Project Stabilization/ Community Benefit Agreement (PSCBA) requirements.

Turner has the following goals for the project: Minority Owned Business Enterprise - 15%, Woman Owned Business Enterprise - 5%, Local Business Enterprise – 60%, Small Local Business Enterprise – 20%

Please direct all questions to Marlene Guzman at 510-267-8105 or mguzman@tcco.com.

SBE Publisher to be awarded

Continued from page 1

porate partners develop a stronger bond with. We aim high in fostering the development of Black Business and Wealth.

We look forward to partnering with you and thank you for considering this opportunity.

For more information please contact our event coordinator CDA Consulting Group, at (510) 653-4085 or by email at cdaconsultingroup@ gmail.com.

Frederick E. Jordan President and CEO



Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina • norcal.bids@kiewit.com Fax: 707-439-7301

 $Requests \ sub-bids \ from \ qualified \ Subcontractor \ and /$ or Supplier seeking to participate in the City of Yuba City Public Works Department 5th Street Bridge Replacement Project in Yuba City, CA.

www.californiaucp.org Subcontractors and Suppliers for the following project:

5th Street Bridge Replacement Project Contract No. 17-01 Federal-Aid Project No. BRLS-5163(027) **Owner: City of Yuba City** Bid Date: June 22, 2017 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

anted for the following scopes, including, but not lim-

Asphalt Milling & Paving, Aggregates, Biologist, Bridge Trestle, Bridge PTFE Bearings, Clear & Grub, CIDH, Cast in Place Concrete, Crash Cushion, Minor Concrete, Concrete Pumping, Concrete Ready-mix, Concrete Reinforcement Supply & Install, Concrete Forms, Concrete Washouts, Demolition, Dewatering, Drill & Bond Dowels, Detectable Warning Systems, Earthwork, Erosion Control, Fencing, Filter Fabric, Hydroseeding, Joint Sealant, K-Rail, Lighting Bridge and Street, Landscaping, Metals, MBGR, Pavement Markings, Piling, Piping, Polymer Fiber, Precast Concrete, Quality Control, Retaining & Sound Walls, Rock Slope Protection, Shoring, Signage, Street Sweeping, SWPPP, Support of Excavation, Survey, Slurry Seal, Temp Pedestrian Staircase, Traffic Control, Temp & Permanent Traffic Signals, Tree Removal, Thermal & Moisture Protection, Trucking & Hauling, Vibration Monitoring and Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and require-ments for the work will be made available to interested CUCP certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors

Subcontractor and Supplier Quotes are due NO LATER THAN June 21, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www. kiewit.com/districts/northern-california/overview.aspx to register your company to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

An Equal Opportunity Employer CA Lic. 433176 DIR # 1000001147

DESILVA MGATES

11555 Dublin Boulevard • P.O. Box 2909

Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: ALAN McKEAN
Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

City of San Leandro Annual Overlay / Rehabilitation 2016-17 Phase 1 Project No. 2017.0050 - Bid No. 15-16.016

OWNER: City of San Leandro – Engineering and Transportation Department 835 East 14th Street, San Leandro, CA 94577

Bid Date: JUNE 26 , 2017 @ 3:00 P.M.

DGC is soliciting quotations from certified Local Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Cold Plane, Electrical, Emulsion Supplier, Minor Concrete, Paving Fabric, Roadside Signs. Striping, Underground, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material and Rubberized HMA (Open Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at http://www.sanleandro.org/ depts/finance/purchasing/bids.

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/ PublicWorks.html

If you need LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc. org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SB-TRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS, SUPPLIERS & TRUCKERS FOR:

Berry Street Bridge Replacement Project City of Calistoga Federal Aid No. BRLO 5061(007) Calistoga, CA

Bid Date: June 13, 2017 @ 2:00 PM

Work types requested, but are not limited to, the following: 24"CIDH Concrete Piling, Bar Reinforcing Steel, Biologist, Bridge Railing, Bridge Removal, Clearing and Grubbing, Cold Plane AC Pavement, Concrete Barrier, Concrete Supply, Construction Area Signs, Construction Materials, HMA Type A, Hydroseed, Irrigation System, Landscaping, Lead Compliance Plan, Portable Changeable Message Signs, Prep SWPPP, Roadway Excavation, Rock Slope Protection, Signage, Striping Work, Structural Concrete, Structure Excavation, Temporary Fence, Traffic Control System, Tree Removal, and Trucking.

Plans and Specifications are available for review at our office, or can be purchased from

www.blueprintexpress.com/Calistoga

Call Serina Sirna for assistance in obtaining bonds, line of credit, insurance and scheduling accommodations.

Gordon N. Ball, Inc.

Attn: Serina Sirna 333 Camille Ave., Alamo, CA 94507 Phone: (925) 838-5675 • Fax: (925) 838-0814 estimating@ballconco.com An Equal Opportunity Employer

JUNE 8, 2017 - JUNE 14, 2017 **SMALL BUSINESS EXCHANGE 7**





8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

DBE Subcontractor/Supplier Bids Requested For:

Public Works Department City of Yuba City 5th Street Bridge Replacement Project Contract No. 17-01 BID DATE: June 22, 2017 at 2:00PM Fax all quotes to 510-777-5099

Requesting certified DBE Subcontractor and Supplier Quotes on:

Misc., Landscape & Nursery, Sand & Gravel, Asphalt, Concrete & Cement, Reinforcing Bar Section, Pipe, Fencing, Guard Railing & Barriers, Electrical & Signals, Staking, Construction Area Signs, Traffic Control, Reset, Adjust Roadway Items, Plane Asphalt Concrete, Remove Bridge Item, Clear & Grub, Earthwork, Erosion Control & Highway Planting, Finishing Roadway, Aggregate Subbase, Aggregate Base, Paving Asphalt, Groove & Grind Pavement, Minor Concrete Structure, Concrete Surface Finish, Reinforcing Steel, Sign Structure, Reinforced Concrete Pipe, Plastic Pipe, Reinforced Concrete Sewer Pipe, Concrete Curb & Sidewalk - Misc., Misc. Iron & Steel Frame, Cover & Grate, Object Marker, Traffic Stipes & Pavement Markers, Environmental Engineer, Surveyor, Trucking, Flat Bed Trucking, Coring Cutting, Demolition

Plans, specifications, and proposal forms for bidding this project can be obtained at the office of the

Public Works Director, City of Yuba City, 1201 Civic Center Boulevard, Yuba City, California, 95993. Documents may also be provided by Shimmick Construction. Please contact Jamie Helmick at jhelmick@shimmick.com.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at aoshio@shimmick.com for questions on specifications

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

LBE Subcontractor/Supplier Bids Requested For:

San Francisco Public Utilities Commission The Embarcadero/Drumm & Jackson Streets Sewer Improvements Contract No. WW-657

BID DATE: June 22, 2017 at 2:00PM Fax all quotes to 510-777-5099

Requesting certified LBE (including MBE/WBE/OBE) Subcontractor and Supplier Quotes on:

Trucking, Saw-cutting, Traffic Control, AC Paving, Concrete Flatwork, Mechanical, Electrical, Piling, Rebar, Structural Concrete, Slip Lining, Excavation, Backfill, Shoring, TV Sewer Inspection, Shotcrete, Painting & Coating, Dewatering, Concrete Repair, HDPE Pipe, Valves, Electrical Switchgear, Misc. Metals & Temporary Stripping

Hard copy versions of plans, specifications and bidding documents are available at 525 Golden Gate Avenue, 1st Floor, Customer Service Desk, San Francisco, CA 94102. Documents may also be provided by Shimmick Construction. Please contact Jamie Helmick at jhelmick@shimmick.com.

Subcontractors and Suppliers interested in this project may contact Bill Johnson by email at bjohnson@shimmick.com for questions on specifications.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



6754 Bernal Ave., 740-414; Pleasanton, CA 94566 Local Address: 13215 Penn Street, Suite 300; Whittier, CA 90602

REQUEST FOR CBE SUBCONSULTANT INTEREST

L.A.M.B. Oxford Management and Technology Company, Inc. dba Lamb Oxford MTC, Inc. is bidding on the following project as Prime Contractor:

Owner: County of Los Angeles Department of Public Works Request for Proposals

THE RANCHO LOS AMIGOS SOUTH CAMPUS PROJECT PROJECT CONTROLS AND SUPPORT SERVICES RFP NO. AED7740083

County's Proposal due date is Wed, July 5, 2017, prior to 2:00 am PDT NOTE: Lamb Oxford's Proposal Due Date is Thu, June 22, 2017, at 3:00 pm PDT

Lamb Oxford is seeking statement of qualifications from Community Business Enterprises (CBEs) for the following work:

- Facilities Management and Office Support Services IT (hardware, software, website, telephones, email, the internet, etc.)
- Labor, Human Resource Consultants
- **Public Relations and Marketing Services**
- Community Outreach Services
- Community Training and Mentorship Services
- Project Control Services –Cost Controls (Estimating), Change Controls (Analysis of Risk, Life Cycle, etc.)
- ${\bf Project\ Control\ Services-Scheduling\ Controls\ (cost\ and}$ resources loaded schedules)
- Project Control Services Document Controls (Project Related Docs such as letters, memos, submittals, shop drawings, change orders, invoicing, RFIs, RFQs, etc.)
- Controls (cost and schedule impacts)
- Project Control Services Primavera P6 and Expedition Support Services (Software maintenance and upgrades)

- Project Control Services Quality Assurance Services
- Project Control Services Quality Control Services
- Project Control Services Issues Tracking, Master ${\it Calendar, Meeting \, Minutes \, Log, \, Monthly \, Reports, \, etc.}$
- Design Review Disposition and software updates
- Project Control Services LEED Certification and
- Project Control Services Virtual Design, Construction and Quality (BIM)
- Familiar with Design Build and other AEC Delivery
- Project Control Services Design, Contractor Performance, Coordination, and Scoping Services
- Project Controls Optional Services (user-occupancy) and transition planning, post-occupancy maintenance schedule and procedures, alternate Project Delivery evaluations, equipment procurement, etc

Experience providing similar services to the County of Los Angeles is preferred. This proposal is in alignment with the County of Los Angeles CBE Program requirements. The CBE Program includes business enterprises owned by disabled veterans, disadvantaged business enterprises, and minority and women-owned business enterprises.

Interested businesses should email a brief overview of their County of Los Angeles experience, along with CBE documentation by Thursday, June 22, 2017, at 3:00 pm PDT to Delbara (Del) Dorsey (Independent Outreach Contractor) at deldorsey@everfieldconsulting.com, or by telephone (310) 251.7165 or by fax (310) 539.7612.

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services.

Gold Ridge RCD

2776 Sullivan Rd • Sebastopol, CA 95472 • Phone: 707-823-5244 • Fax: 707-823-5243 Contact: William Hart • William@goldridgercd.org

The Gold Ridge Resource Conservation District isseeking Minority- and Women-Owned Business Enterprises for the following project: Valley Ford Cheese Company • Rainwater Harvesting System • Location: Valley Ford, Sonoma County, CA

Construction Timeframe (approximate): Week of July 31 – to the week of October 2. Construction expected to take 7-10 weeks, exact timing within the allowed timeframe will depend on contractor's schedule

Project Scope: The project comprises of construction activities at the Valley Ford Cheese Company, located in Valley Ford, CA. Bids are requested from licensed and qualified contractors for the installation of a rainwater harvesting system. The project occurs within a commercial business on private land. There is one building identified for work, and the building requires modest changes to attach the gutters in a safe and functional manner. Licensed contractors with prevailing wage reporting requirement experience are encouraged to attend the bid tour. More info available at http://goldridgered.org/htm/for-contractors.htm

The project includes the following components:

- A. Site preparation work, including trenching;
- B. Excavation of primary and auxiliary tank pad sites;
- C. Installation of gutters, gutter hardware, downspouts, first flush diversion systems, and associated components;
- D. Installation of compacted gravel pad, ring and retaining wall;
- E. Pressure tank and gauge;
- F. Service utility panel;
- G. Acquisition and installation of two auxiliary water storage tanks;
- H. Erosion control measures
- Full Request for Bids available at: www.goldridgercd.org

Specific trades/licenses requested: a current California Class A General Engineering License is required.

THIS IS A PREVAILING WAGE PROJECT.Certification of insurance for General Liability and

Workers' Compensation are required.Letters of Intent required by 5 PM, Friday, June 23, 2017 to attend a mandatory bid tour at 10 AM, Friday, June 30, 2017.

Bids are due by 5 PM on Friday, July 20, 2017. See full RFB for more details.

8 SMALL BUSINESS EXCHANGE JUNE 8, 2017 - JUNE 14, 2017



|Public Legal Notices



Contract No. 2823J (ID No. FCE17126) WALK FIRST PEDESTRIAN COUNTDOWN SIGNALS NO. 1

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30 **p.m. on July 5, 2017,** after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various intersections throughout San Francisco, California and consists of traffic signal modifications, curb ramp installation, drainage work, traffic routing, and all associated work. The time allowed for completion is 450 consecutive calendar days. The Engineer's estimate is approximately \$2,800,000. For more information, contact the Project Manager, Steven T. Lee at 415-558-5226.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state ("Covwith laws that perpetuate discrimination against LGBT populations or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: https://oag.ca.gov/ab1887.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the

potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD

A pre-bid conference will be held on June 22, 2017 at 2:00 p.m., at 30 Van Ness Avenue, 5th Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract

Class "A" or "C-10" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction "Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after noti-

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection

Right reserved to reject any or all bids and waive any minor irregularities.

CNS-3018258# SMALL BUSINESS EXCHANGE



Contract No. 9100A-1 (ID No. FCA17117) FACILITY DEMOLITION AT 1995 EVANS AVENUE

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30 p.m. on June 21, 2017, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at 1995 Evans Avenue and involves demolition of existing building to below grade, hazardous materials abatement, and other related work. The time allowed for completion is 150 consecutive calendar days. The Engineer's estimate is approximately \$1,700,000. For more information, contact the Project Manager, Michael Rossetto at 415-557-4773.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states.

A list of states on the Covered State List can be found at: https://oag.ca.gov/ab1887.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A site visit will be held on June 6, 2017 at 11:00 a.m. at 1995 Evans Avenue. A pre-bid conference will be held on **June 12, 2017** at 12:00 p.m. at 30 Van Ness Ave, Suite 4100 at Main Conference Room

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract

Class "C-21" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after noti fication of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities

6/8/17

CNS-3018246# SMALL BUSINESS EXCHANGE

12 Tips on Raising Venture Capital for Your Startup

Continued from page 3

7.) Failure is Acceptable

Think you're going to hit grand slams every time at bat? Think again.

According to Jones; "One of the great things about being an entrepreneur - and I used to say this about even being a venture investor too: You're supposed to strike out a bunch. You have to be one of those people who realize that if you're going to hit 714 home runs, you're prob-

ably going to strike out over 1,300 times like Babe Ruth did."

8.) Learn the Lingo and Know What's Going On

You have the team put together and are ready to play the game -- but you don't know the rules. Not good. According to Jones, not understanding the terminology and what's going on in the world of venture capital is a real deal killer.

"Take some time with the lingo and figure out what's going on. How do venture deals work? What is the real valuation? I mean most of the entrepreneurs I run into these days, they just don't know what the valuations are in the market and when they do, they will compare themselves to an entrepreneur in Silicon Valley. But by the way -- that person has made a half billion dollars for themselves and his investors. What have you done? So I think a lot of it is just learn the lingo. Know what convertible preferred stock is. Know that you don't go to a venture investor and give him some high valuation number. You're a

startup with no prior experience in the venture world. That's just a reality."

9.) No Cold Calling Investors

Pouring in from all points across the globe to angels, VCs and investors are unsolicited requests for funding. Business plans not even opened and sitting at the bottom of the trash can. Don't let yours be one of them. Jones put it this way when I asked him one of the major things not to do

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JUNE 8, 2017 - JUNE 14, 2017 SMALL BUSINESS EXCHANGE 9





CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PURI IC WORKS

Contract No. 7996A (ID No. FCA17122) 1650 MISSION PASSENGER ELEVATOR MODERNIZATION

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30 p.m. on June 28, 2017, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is located at 1650 Mission Street San Francisco, CA 94103 and includes new improvements at existing building as alteration and remodel of 3 passenger elevator systems and components. Work will include modifications to existing elevator systems, electrical and life safety components, repairs and finishes to building components; and, all appurtenant work in accordance with drawings and specifications. The time allowed for completion is 750 consecutive calendar days. The Engineer's estimate is approximately \$1,100,000. For more information, contact the Project Manager, Marilyn Thompson at 415-557-4681.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: https://oag.ca.gov/ab1887.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 15%. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement

by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **June 14, 2017** at 10:00 a.m. at 30 Van Ness Ave, Suite 4100 Fish Bowl Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award

Class "B" or "C-11" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (''Policy'') as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

6/8/17 CNS-3018253#

SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO

Contract No. 2593J (ID No. FCE17118) 22ND STREET GREEN CONNECTION

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30 p.m. on July 5, 2017, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along 22nd St from Pennsylvania Ave to Illinois St and consists of street paving, sidewalk and curb ramp construction, drainage work, pedestrian lighting, site furnishings, landscape and irrigation work, traffic routing and all associated work. The time allowed for completion is 270 consecutive calendar days. The Engineer's estimate is approximately \$2,400,000. For more information, contact the Project Manager, Kelli Rudnick at 415-558-4489.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: https://oag.ca.gov/ab1887.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on June 19, 2017 at 1:30 p.m., at 1680 Mission Street, 3rd Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (''Policy'') as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

6/8/17

CNS-3018602# SMALL BUSINESS EXCHANGE

12 Tips on Raising Venture Capital for Your Startup

Continued from page 8

when seeking funding; "Well, one of the obvious ones is do not cold call investors. You should try to identify investors carefully and not just send around a plan to every investor in the book or everyone you can find from some list of VCs. You should work to find a referral -- which is an obvious one you still see entrepreneurs not doing."

10.) Have Situational Awareness

Topping off your need to know the lingo and avoid cold calling investors is this one: Know your space.

As Jones explains; "It's not good enough to have the best web commerce company in your backyard. You have to go out and really figure out who's in your space or near your space everywhere. Not just insular in your own little environment. I see so many entrepreneurs who just aren't aware of what's going on in other parts of the world even though it's easy to find out these days with technology and the Internet."

11.) The Right Investor Should Add More Value Than Just Greenbacks

Getting someone to write you and your team a

check is the easy part if you have a great idea and proven business model. But what's even more key is getting the right person to write the check.

Visit link below for the full article:

www.sbeinc.com/cms.cfm?fuseaction=news.detail&articleID=2019&pageId=25

Fictitious Business Name Statements CHANGE OF NAME

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0376084-00

Fictitious Business Name(s): Chic Incorporation Address 444 Sixth Street, San Francisco, CA 94103 Full Name of Registrant #1 Chic Incorporation (CA)
Address of Registrant #1 444 Sixth Street, San Francisco, CA 94103-4717

This business is conducted by A CORPORATION. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on $N\!/\!A$

Signed: Catherine A. Chow, President

This statement was filed with the County Clerk of San Francisco County on 5/23/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Fallon Lim Deputy County Clerk

5/25/17 + 6/1/17 + 6/8/17 + 6/15/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0376250-00

Fictitious Business Name(s): D&H Holiday Inc. Address 1223 32nd Avenue, San Francisco, CA 94122 Full Name of Registrant #1 **D&H Holiday Inc.** (CA) Address of Registrant #1 1223 32nd Avenue, San Francisco, CA 94122

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A

Signed: Linda Ling Han Li, President

This statement was filed with the County Clerk of San Francisco County on 6/5/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Sonya Yi Deputy County Clerk 6/5/2017

6/8/17 + 6/15/17 + 6/22/17 + 6/29/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0376217-00

Fictitious Business Name(s):

Digital Disclosure

2011 Clement Street Unit 2, San Francisco, CA 94121

Full Name of Registrant #1
Felton James Jackson III

Address of Registrant #1

2011 Clement Street Unit 2, San Francisco, CA 94121

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 6/1/2017

Signed: Felton James Jackson

This statement was filed with the County Clerk of San Francisco County on 6/1/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Susanna Chin **Deputy County Clerk** 6/1/2017

6/8/17 + 6/15/17 + 6/22/17 + 6/29/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0376094-00

Fictitious Business Name(s):

1.) Elite Prep
2.) Elite of San Francisco

1410 Irving Street, San Francisco, CA 94122 Full Name of Registrant #1
San Francisco Testing Academy, Inc. (CA)

Address of Registrant #1

1410 Irving Street, San Francisco, CA 94122

This business is conducted by A CORPORATION. The registrant(s) commenced to transact business name(s) listed above on 5/24/2017

Signed: Randolf Arguelles, VP

This statement was filed with the County Clerk of San Francisco County on 5/24/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Margan Jaldon Deputy County Clerk 5/24/17

5/25/17 + 6/1/17 + 6/8/17 + 6/15/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0375855-00

Fictitious Business Name(s):
Plinth Architecture, Urban Design, Interiors

58 West Portal Avenue #328, San Francisco, CA 94127

Full Name of Registrant #1

Sharon Cox Address of Registrant #1

58 West Portal Avenue #328, San Francisco, CA 94127

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 4/10/2017

Signed: Sharon Cox

This statement was filed with the County Clerk of San Francisco County on 5/4/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Fallon Lim

Deputy County Clerk 5/4/2017

5/18/17 + 5/25/17 + 6/1/17 + 6/8/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0376118-00

Fictitious Business Name(s): Presidio Therapy Services

1 Letterman Drive, Ste C-3500, San Francisco, CA 94129

Full Name of Registrant #1

Presidio Therapy Services, LLC (DE) Address of Registrant #1

1 Letterman Drive, Ste C-3500, San Francisco, CA 94129

This business is conducted by A LIMITED LIABILITY COMPANY. The registrant(s) commenced to transact busin under the fictitious business name(s) listed above on 5/19/2017

This statement was filed with the County Clerk of San Francisco County on 5/25/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Sonya Yi

Deputy County Clerk 5/25/17

5/25/17 + 6/1/17 + 6/8/17 + 6/15/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0375897-00

Fictitious Business Name(s): San Francisco Battery

379 Vernon Street, San Francisco, CA 94132

Full Name of Registrant #1 Jason Everett Travis

Address of Registrant #1
379 Vernon Street, San Francisco, CA 94132

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 5/8/2017

Signed: Jason Travis

This statement was filed with the County Clerk of San Francisco County on 5/8/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Susanna Chin Deputy County Clerk

5/18/17 + 5/25/17 + 6/1/17 + 6/8/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0376210-00

Fictitious Business Name(s):

Address

98 Judah Street, San Francisco, CA 94122 Full Name of Registrant #1

Original TMJ Corp (CA)

Address of Registrant #1

98 Judah Street, San Francisco, CA 94122

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 6/6/2012

Signed: Arshad Malik

This statement was filed with the County Clerk of San Francisco

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of orize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Fallon Lim Deputy County Clerk 5/31/2017

6/8/17 + 6/15/17 + 6/22/17 + 6/29/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0376268-00

Fictitious Business Name(s):

Kia Consulting

168 Welsh Street, San Francisco, CA 94107

Full Name of Registrant #1

Abdolrahim Kiakojouri Address of Registrant #1

1300 22nd Street, San Francisco, CA 94107

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 6/05/2017

Signed: Abdolrahim Kiakojouri

This statement was filed with the County Clerk of San Francisco County on 6/5/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed: Jessa Lazo Deputy County Clerk 6/5/2017

6/8/17 + 6/15/17 + 6/22/17 + 6/29/17

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 17-552976

PETITIONER OR ATTORNEY David De La Cruz Soriano 2378 Fulton Street, San Francisco, CA 94118

TO ALL INTERESTED PERSONS: 1. Petitioner David De La Cruz Soriano for a decree changing names as follows:

David De La Cruz Soriano changed to David De La Cruz

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING Date: June 20, 2017 Time: 9:00 AM Dept: 514

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

DENNIS TOYAMA, Clerk **DATED - APRIL 18, 2017**

5/18/17 + 5/25/17 + 6/1/17 + 6/8/17

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 17-553014

PETITIONER OR ATTORNEY Jocelyn Kirsch 45 Bartlett Street, San Francisco, CA 94110

TO ALL INTERESTED PERSONS: 1. Petitioner **Jocelyn Kirsch** for a decree changing names as follows:

> Jocelyn Sarah Kirsch changed to
> Sarah Vaughn

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

> NOTICE OF HEARING Date: July 11, 2017 Time: 9:00 AM Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA. COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

DAVID W. YUEN, Clerk DATED - MAY 04, 2017

6/1/17 + 6/8/17 + 6/15/17 + 6/22/17

JUNE 8, 2017 - JUNE 14, 2017 SMALL BUSINESS EXCHANGE 11



CALIFORNIA STATE UNIVERSITY STANISLAUS

REQUEST FOR QUALIFICATIONS FOR COLLABORATIVE DESIGN-BUILD SERVICES Library Renovation, Project Number ST-01406 Stanislaus

The Trustees of The California State University, through this Request for Qualifications (RFQ), is requesting Statements of Qualifications (SOQ) from interested and qualified design-builders (Respondents) to provide design and construction services for the above-reference Project. The Trustees will select a design-build team consisting of a general contractor and architect (Design-Builder) based on qualifications and proposed fees (a design competition is not utilized). This is a two-phased delivery process: Design Phase, and Design-Build Phase, and there will be a separate contract for each phase.

Respondents shall be prequalified with the Trustees, and shall submit their prequalification application no less than ten business days prior to the SOQ submittal due date. A technical review committee shall review the respondents' SOQ and, based on the criteria identified in the RFQ, the committee shall select no more than five finalists to receive the Request for Proposals.

SOQ Submittal Due Date: July 18, 2017 Deadline for Submittal of SOQ: 2:00 p.m. Estimated Design and Construction Cost: \$ 40,032,000.00

License Requirement: B

RFQ Respondents Conference and Site Inspection:

Date and Time: June 15, 2017, 10:00 a.m.

Location: Library, Room 201

For directions call (209) 667-3623

RFQ documents are available at the location and website specified below. Please contact that office.

California State University, Stanislaus

Procurement Office Attn: Debra Da Rosa One University Circle

Turlock, CA 95382

Telephone: (209) 667-3987; Website: www.e-ARC.com/ca/modesto

The Trustees require a three percent Disabled Veteran Business Enterprise participation. When it nears time to bid trades, the selected Design-Builder shall contact the Trustees' DVBE Coordinator at (209) 667-3243.

This project is a public works project and is subject to prevailing wage rate laws (see Contract General Conditions, Article 35.02-c). All contractors and all tiers of subcontractors submitting proposals or bids on this project shall register to bid public works projects with the Department of Industrial Relations, and maintain current this registration pursuant to Labor Code Section 1725.5. Please go to http://www.dir.ca.gov/Public-Works/PublicWorks.html for more information and to register.



CONCESSION OPPORTUNITY AT SAN FRANCISCO INTERNATIONAL AIRPORT - Domestic Terminals ATMs

San Francisco International Airport is accepting bids for the Domestic Terminals Automated Teller Machines (ATMs) Leases A and B. Each Lease grants the non- exclusive right to dispense U.S. currency from ATMs at twelve (12) designated locations at the Airport for a term of five (5) years with a single option to extend the term by two (2) years, at the Airport discretion. The Minimum Annual Guarantee Offer (Bid), which will be the successful Bidder's minimum annual guarantee for the first year of the Lease, is \$150,000.00. The Airport intends to award each Lease to the highest- bidder. Each bidder must submit a Bid Bond in the amnount of \$75,000.00 as a guarantee that the bidder will execute said Lease. This Bid Bond shall be in the form of a surety bond, cashier's check, or irrevocable letter of credit in its original form. Small, local, and disadvantaged businesses are encouraged to participate.

Bids will be accepted from 2:00 p.m. on Monday, June 26, 2017 until 2:00 p.m. on Friday, June 30, 2017.

The Request for Bids Document and related documents may be obtained on-line at http://www.flysfo.com/business-at-sfo/current-opportunities or by contacting Trevor Brumm, Principal Property Manager, Revenue Development and Management, at 650.821.4500.

CNS-3017897#



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks proposals for RFP No. 2017-D-30, SAN RAFAEL TRANSPORTATION CENTER RELOCATION ANALYSIS, ENVIRON-MENTAL CLEARANCE & PRELIMINARY DESIGN. Interested Proposers must submit sealed proposals to the Office of the Secretary of the District by Tuesday, July 18, 2017, at 4:00 p.m., at 4:00 p.m., pt

A non-mandatory pre-proposal conference will be held at the San Rafael District Conference Room at the Golden Gate Transit Administration Offices, District Division Administration Building, 1011 Andersen Drive, San Rafael, CA on Tuesday, June 20, 2017, at 2:00 p.m., PT.

Requests for modifications or clarifications of any requirement must be submitted in writing by **Tuesday**, **June 27**, **2017**, **at 4:00** p.m., **PT**.

The RFP Documents are available for download on the District's website. To download the RFP Documents, go to the District's website home page at http://www.goldengate.org, click on Contract Opportunities, scroll down to District Division and look for RFP No. 2017-D-30.

To inspect and obtain the RFP Documents, please contact the Contracts Office, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at contractsoffice@goldengate.org, by telephone at (415) 923-2318, or by facsimile at (415) 923-2384

/s/ Aida S. Caputo, Contracts Officer Dated: 6/6/2017 6/8/17 CNS-3017249# SMALL BUSINESS EXCHANGE



UCLA

UCLA BIDDING OPPORTUNITIES

Please refer to the below-listed website for public notices of prequalification and bidding opportunities over \$200,000 at UCLA:

http://www.capitalprograms.ucla.edu/

If you would like to register to receive free email notifications of bidding opportunities over \$200,000 at UCLA, please refer to the website below:

http://www.capitalprograms.ucla.edu/ Subscription/Subscribe

To be added to our Rotating Bidder's list for bidding opportunities under \$200,000, please refer to the website below:

http://www.capitalprograms.ucla.edu/ Contracts/Overview



History of Juneteenth

Continued from page 1

conditions in Texas remained status quo well beyond what was statutory.

General Order Number 3

One of General Granger's first orders of business was to read to the people of Texas, General Order Number 3 which began most significantly with:

"The people of Texas are informed that in accordance with a Proclamation from the Executive of the United States, all slaves are free. This involves an absolute equality of rights and rights of property between former masters and slaves, and the connection heretofore existing between them becomes that between employer and free laborer"

The reactions to this profound news ranged from pure shock to immediate jubilation. While many lingered to learn of this new employer to employee relationship, many left before these offers were completely off the lips of their former 'masters' - attesting to the varying conditions on the plantations and the realization of freedom. Even with nowhere to go, many felt that leaving the plantation would be their first grasp of freedom. North was a logical destination and for many it represented true freedom, while the desire to reach family members in neighboring states drove the some into Louisiana, Arkansas and Oklahoma. Settling into these new areas as free men and women brought on new realities and the challenges of establishing a heretofore non-existent status for black people in America. Recounting the memories of that great day in June of 1865 and its festivities would serve as motivation as well as a release from the growing pressures encountered in their new territory. The celebration of June 19th was coined "Juneteenth" and grew with more participation from descendants. The Juneteenth celebration was a time for reassuring each other, for praying and for gathering remaining family members. Juneteenth continued to be highly revered in Texas decades later, with many former slaves and descendants making an annual pilgrimage back to Galveston on this date.

Juneteenth Festivities and Food

A range of activities were provided to entertain the masses, many of which continue in tradition today. Rodeos, fishing, barbecuing and baseball are just a few of the typical Juneteenth activities you may witness today. Juneteenth almost always focused on education and self improvement. Thus, often guest speakers are brought in and the elders are called upon to recount the events of the past. Prayer services were also a major part of these celebrations.

Certain foods became popular and subsequently synonymous with Juneteenth celebrations such as strawberry soda-pop. More traditional and just as popular was the barbecuing, through which Juneteenth participants could share in the spirit and aromas that their ancestors - the newly emancipated African Americans, would have experienced during their ceremonies. Hence, the barbecue pit is often established as the center of attention at Juneteenth celebrations.

Food was abundant because everyone prepared a special dish. Meats such as lamb, pork and beef which not available everyday were brought on this special occasion. A true Juneteenth celebra-

tions left visitors well satisfied and with enough conversation to last until the next.

Dress was also an important element in early Juneteenth customs and is often still taken seriously, particularly by the direct descendants who can make the connection to this tradition's roots. During slavery there were laws on the books in many areas that prohibited or limited the dressing of the enslaved. During the initial days of the emancipation celebrations, there are accounts of former slaves tossing their ragged garments into the creeks and rivers to adorn clothing taken from the plantations belonging to their former 'masters'.

Juneteenth and Society

In the early years, little interest existed outside the African American community in participation in the celebrations. In some cases, there was outwardly exhibited resistance by barring the use of public property for the festivities. Most of the festivities found themselves out in rural areas around rivers and creeks that could provide for additional activities such as fishing, horseback riding and barbecues. Often the church grounds was the site for such activities. Eventually, as African Americans became land owners, land was donated and dedicated for these festivities. One of the earliest documented land purchases in the name of Juneteenth was organized by Rev. Jack Yates. This fund-raising effort yielded \$1000 and the purchase of Emancipation Park in Houston, Texas. In Mexia, the local Juneteenth organization purchased Booker T. Washington Park, which had become the Juneteenth celebration site in 1898. There are accounts of Juneteenth activities being interrupted and halted by white landowners demanding that their laborers return to work. However, it seems most allowed their workers the day off and some even made donations of food and money. For decades these annual celebrations flourished, growing continuously with each passing year. In Booker T. Washington Park, as many as 20,000 African Americans once flowed through during the course of a week, making the celebration one of the state's largest.

Juneteenth Celebrations Decline

Economic and cultural forces provided for a decline in Juneteenth activities and participants beginning in the early 1900's. Classroom and textbook education in lieu of traditional home and family-taught practices stifled the interest of the youth due to less emphasis and detail on the activities of former slaves. Classroom text books proclaimed Lincoln's Emancipation Proclamation of January 1, 1863 as the date signaling the ending of slavery - and little or nothing on the impact of General Granger's arrival on June 19th.

The Depression forced many people off the farms and into the cities to find work. In these urban environments, employers were less eager to grant leaves to celebrate this date. Thus, unless June 19th fell on a weekend or holiday, there were very few participants available. July 4th was the already established Independence holiday and a rise in patriotism steered more toward this celebration.

Visit th elink below for the full article: www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=2021&pageID=25

SOURCE: www.juneteenth.com/history.htm

12 SMALL BUSINESS EXCHANGE JUNE 8, 2017 - JUNE 14, 2017



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ADVERTISEMENT FOR UTILITY SUBCONTRACTOR PRE-QUALIFICATION **Hunt Construction Group, Inc.**

SFIA Airport Security Infrastructure Program TBP 0103 - P1DB Civil Project #10511.76 Documents Due 2:00 PM, Thursday, June 12, 2017

DOCUMENT DUE Documents will be received by Hunt Construction Group, Inc., for the SFIA Airport Security Infrastructure Program TBP 0103 through BuildingConnected.com until 2:00 p.m. local time, on the due day indicated above

This Subcontractor Pre-Qualification is only to be used SFIA Airport Security Infrastructure Program TBP 0103 – P1DB Civil Project #10511.76.

PROJECT DESCRIPTION:

Hunt Construction Group is seeking statement of Qualifications from prospective Subcontractors to bid the Civil package for the Perimeter Phase 1 Power and Telecommunication Duct Bank that is part of the Airport Security Infrastructure Program at the San Francisco International Airport.

The SFIA Airport Security Infrastructure Program consists of a new perimeter power and telecommunications duct bank, new fiber infrastructure, the expansion and migration of access control and closed circuit television systems and the build-out of new special systems rooms. The value of the Airport Security Infrastructure Program is \$100 Million.

Trade Bid Package 0103 - P1DB Civil

The P1DB Civil package includes, but is not limited to, the excavation, shoring, dewatering and backfilling of approximately 3.5 miles of trenching. Also included in the scope of work will be the foundations for new camera poles, ground based radar, ITT cabinets, manholes, hand holes, transformers and a 10x10x12 fiber optic transfer station structure. The P1DB follows the perimeter of the Airfield from the Millbrae Gate over the Signature building on the North Access Road.

In order to receive a prequalification packet, interested bidders must contact Liz Thoron with Hunt Construction Group (contact information below). Complete prequalification packets are due June 12, 2017 by 2:00PM. Bidders are advised to allow for adequate time to process the prequalification forms.

Applicants shall submit, and be evaluated on, information with respect to their experience on projects of similar size, scope, and complexity. The information shall include general and specific experience, claim and surety history, financials, ability to meet schedule and budget requirements and skills in general management and coordination.

Those applicants who meet pre-qualification criteria and are deemed pre-qualified to perform work related to their respective trades, will be invited to submit a bid. Applicants who do not submit the pre-qualification application or do not meet the prequalification criteria will be ineligible to bid.

It is the Projects' intent to achieve strong community support in the construction through use of Local Business Enterprises and local construction workforce. Subcontractors will be allowed to have second-tier and third-tier subcontractors in order to meet the City's Local Business Enterprise (LBE) participation goals and goals established by

Hunt Construction Group. Bid discounts for certified LBE-certified contractors do apply to the trade packages. Bid documents, including drawings, specifications, and the Instruction to Bidders for the Project will be made available to pre-qualified Subcontractors on June 19, 2017. A Pre-bid meeting for the qualified Subcontractors will be held on June 27, 2017. Location and time of Pre-bid meeting will be sent after the qualifying round is complete

DELIVERY OF BIDS: All pre-qualification documents are to be <u>delivered through BuildingConnected.com</u>. Subcontractors are responsible for delivery of pre-qualification documents prior to the time of closing. Contractors shall use the pre-qualification form included in the pre-qualification documents. Pre-qualifications which do not respond fully to the requirements may be rejected as non-qualified. Specialty subcontractors and suppliers should not submit pre-qualification documents to Hunt Construction Group, Inc. for individual components of above listed Bid Packages.

PROCUREMENT OF PRE-QUALIFICATION DOCUMENTS: Each prospective subcontractor will be provided, one (1) Hunt Construction Group Pre-Qualification Document. Subcontractor should request Pre-Qualification Documents for SFIA Airport Security Infrastructure Program TBP 0103 – P1DB Civil Project #10511.76. Subcontractors may obtain documents by contacting Liz Thoron (Tel 415-720-5292)

Subcontractor should request Pre-Qualification Documents for SFIA Airport Security Infrastructure Program TBP 0103 - P1DB Civil Project #10511.76. Subcontractors may obtain documents by contacting Liz Thoron (Tel 415-720-5292) (email:Liz.thoron@aecom.com).

> Please direct questions to Hunt Construction Group, Inc., Liz Thoron (Tel 415-720-5292) (email: Liz.thoron@aecom.com).

> > Shimmick Construction Company, Inc. 8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

DBE & SBE Subcontractor/Supplier Bids Requested For:

San Francisco Bay Area Rapid Transit District
Construction of Hayward Maintenance Complex Project Turntable Relocation • Contract No. 01RQ-190 Revised Bid Date: June 13, 2017 at 2:00PM • Fax all quotes to 510-777-5099

Requesting certified DBE & SBE Subcontractor and Supplier Quotes on: Misc. Suppliers, Safety Suppliers, Asphalt Suppliers, Concrete & Cement Suppliers, Rebar Suppliers, Lumber Suppliers, Pipe Suppliers, Electrical & Signals Suppliers, Tools Suppliers, Structure Excavation, Structure Backfill, AC Paving, Aggregate Base, Aggregate Subbase, Asphalt Concrete, Paving Asphalt, Place Asphalt Concrete Dike & Misc., Concrete Structure, Minor Concrete Structure, Reinforcing Steel, Railroad Work, Reinforced Concrete Pipe, Subsurface Drain, Filter Fabric, Permeable Material, Plastic Pipe, Misc. Iron & Steel Frame, Cover & Grate, Signal & Lighting, Truck Rental, Truckers, Fuel Systems, Cutting, Construction Equipment Rental, Demolition, Fencing, Waterline Relocation

Contract Documents may be obtained from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Jerry Blazek by email at jblazek@shimmick.com

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quotes. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.